
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended MARCH 31, 2002

OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 0-10355

COMMUNICATIONS SYSTEMS, INC.

.....
(Exact name of registrant as specified in its charter)

MINNESOTA

41-0957999

.....
(State or other jurisdiction of
incorporation or organization)

.....
(Federal Employer
Identification No.)

213 South Main Street, Hector, MN

55342

.....
(Address of principal executive offices)

.....
(Zip Code)

(320) 848-6231

.....
Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO
--- ---

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

CLASS	Outstanding at April 30, 2002
-----	-----
Common Stock, par value \$.05 per share	8,288,133

Total Pages (13) Exhibit Index at (NO EXHIBITS)

COMMUNICATIONS SYSTEMS, INC. AND SUBSIDIARIES

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PART I. FINANCIAL INFORMATION

COMMUNICATIONS SYSTEMS, INC. AND SUBSIDIARIES

Item 1. Financial Statements

CONSOLIDATED BALANCE SHEETS
(unaudited)

	March 31 2002	December 31 2001
	-----	-----
Assets:		
Current assets:		
Cash	\$ 19,088,312	\$ 22,239,883
Trade receivables, net	21,899,845	19,182,828
Inventories	29,161,001	24,931,739
Note receivable		2,765,390
Deferred income taxes	2,176,405	2,176,405
Other current assets	329,699	556,906
	-----	-----
Total current assets	72,655,262	71,853,151
Property, plant and equipment	33,220,596	32,955,036
less accumulated depreciation	(25,255,959)	(24,818,363)
	-----	-----
Net property, plant and equipment	7,964,637	8,136,673
Other assets:		
Excess of cost over net assets acquired	5,543,378	4,638,068
Deferred income taxes	3,070,027	3,070,027
Other assets	355,931	313,884
	-----	-----
Total other assets	8,969,336	8,021,979
	-----	-----
Total Assets	\$ 89,589,235	\$ 88,011,803
	=====	=====
Liabilities and Stockholders' Equity:		
Current liabilities:		
Notes payable	\$ 9,000,000	\$ 9,000,000
Accounts payable	5,783,856	5,567,390
Accrued expenses	4,855,986	3,890,113
Income taxes payable	2,046,631	2,246,299
	-----	-----
Total current liabilities	21,686,473	20,703,802
Stockholders' Equity	67,902,762	67,308,001
	-----	-----
Total Liabilities and Stockholders' Equity	\$ 89,589,235	\$ 88,011,803
	=====	=====

See notes to consolidated financial statements.

COMMUNICATIONS SYSTEMS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME
(unaudited)

	Three Months Ended March 31	
	2002	2001
	-----	-----
Sales	\$ 23,920,340	\$ 23,094,277
Costs and expenses:		
Cost of sales	17,543,729	16,452,246
Selling, general and administrative expenses	5,716,902	5,917,094
Amortization of goodwill and intangibles	8,360	522,729
	-----	-----

Total costs and expenses	23,268,991	22,892,069
Operating income	651,349	202,208
Other income and (expense):		
Investment income	75,904	243,138
Interest expense	(92,397)	(180,618)
Other (expense) income, net	(16,493)	62,520
Income before income taxes	634,856	264,728
Income taxes	165,000	80,000
Net income	469,856	184,728
Other comprehensive income (loss):		
Unrealized holding gain on debt securities		28,126
Foreign currency translation adjustment	(67,650)	(180,051)
Other comprehensive (loss) before income taxes	(67,650)	(151,925)
Income tax expense related to unrealized gain on debt securities		9,714
	(67,650)	(161,639)
Comprehensive income	\$ 402,206	\$ 23,089
Basic net income per share	\$.06	\$.02
Diluted net income per share	\$.06	\$.02
Average Basic Shares Outstanding	8,285,662	8,459,321
Average Dilutive Shares Outstanding	8,296,917	8,492,066

See notes to consolidated financial statements.

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<TABLE>
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COMMUNICATIONS SYSTEMS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
(unaudited)

Total	Common Stock		Additional Paid-in Capital	Retained Earnings	Cumulative Other Comprehensive Income (Loss)
	Shares	Amount			
<S>	<C>	<C>	<C>	<C>	<C>
<C>					
BALANCE AT DECEMBER 31, 2000	8,616,909	\$ 430,846	\$ 28,877,135	\$ 42,309,918	\$ (350,971)
71,266,928					
Net income				712,249	
712,249					
Issuance of common stock under Employee Stock Purchase Plan	15,657	783	82,363		
83,146					
Issuance of common stock to Employee Stock Ownership Plan	25,000	1,250	219,075		
220,325					
Purchase of stock	(395,252)	(19,763)	(1,323,044)	(1,885,563)	
(3,228,370)					
Shareholder dividends				(1,673,467)	
(1,673,467)					
Other comprehensive loss					(72,810)
(72,810)					
BALANCE AT DECEMBER 31, 2001	8,262,314	413,116	27,855,529	39,463,137	(423,781)
67,308,001					
Net income				469,856	
469,856					
Issuance of common stock to Employee Stock Ownership Plan	25,000	1,250	187,250		
188,500					
Issuance of common stock under Employee Stock Option Plan	1,700	85	11,645		
11,730					

Purchase of stock (7,675)	(881)	(44)	(2,970)	(4,661)	
Other comprehensive loss (67,650)					(67,650)
-----	-----	-----	-----	-----	-----
BALANCE AT MARCH 31, 2002 67,902,762	8,288,133	\$ 414,407	\$ 28,051,454	\$ 39,928,332	\$ (491,431) \$
=====	=====	=====	=====	=====	=====

</TABLE>

See notes to consolidated financial statements.

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COMMUNICATIONS SYSTEMS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited)

	Three Months Ended March 31	
	2002	2001
	-----	-----
CASH FLOWS FROM OPERATING ACTIVITIES:		
<S> Net income	<C> \$ 469,856	<C> \$ 184,728
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	665,674	1,306,962
Changes in assets and liabilities net of effects of the purchase of MiLAN Technology Corporation:		
Trade receivables	(324,030)	5,704,801
Inventories	872,127	(230,373)
Other current assets	226,689	(6,330)
Accounts payable	667,719	(136,810)
Accrued expenses	126,246	(324,940)
Income taxes payable	(199,561)	(157,602)
	-----	-----
Net cash provided by operating activities	2,504,720	6,340,436
CASH FLOWS FROM INVESTING ACTIVITIES:		
Capital expenditures	(269,664)	(250,359)
Collection of note receivable	2,765,390	
Other assets	(79,893)	(47,435)
Payment for purchase of MiLAN Technology Corporation	(8,058,932)	
	-----	-----
Net cash used in investing activities	(5,643,099)	(297,794)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from notes payable		989,700
Dividends paid		(880,391)
Proceeds from issuance of common stock	11,730	
Purchase of stock	(7,675)	(2,263,323)
	-----	-----
Net cash provided by (used in) financing activities	4,055	(2,154,014)
	-----	-----
EFFECT OF FOREIGN EXCHANGE RATE CHANGES ON CASH	(17,247)	12,059
	-----	-----
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(3,151,571)	3,900,687
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	22,239,883	11,321,374
	-----	-----
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 19,088,312	\$ 15,222,061
	=====	=====
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:		
Income taxes paid	\$ 274,008	\$ 245,034
Interest paid	153,921	189,294

See notes to consolidated financial statements.

</TABLE>

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - CONSOLIDATED FINANCIAL STATEMENTS

The consolidated balance sheet and statements of changes in stockholders' equity as of March 31, 2002, the consolidated statements of income and comprehensive income and the consolidated statements of cash flows for the three-month periods ended March 31, 2002 and 2001 have been prepared by the Company without audit. In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position, results of operations, and cash flows at March 31, 2002 and 2001 and for the three months then ended have been made.

Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with generally accepted accounting principles in the United States of America have been condensed or omitted. It is suggested these condensed consolidated financial statements be read in conjunction with the financial statements and notes thereto included in the Company's December 31, 2001 Annual Report to Shareholders. The results of operations for the periods ended March 31 are not necessarily indicative of the operating results for the entire year.

In February 2002 the Company issued 25,000 shares of the Company's common stock to the Employee Stock Ownership Plan in payment of its 2001 obligation. In a noncash transaction, the Company recorded additional stockholders' equity of \$188,500 (reflecting the market value of the stock at the time of the contribution) and reduced accrued expenses by the same amount.

NOTE 2 - ACQUISITIONS

Effective March 25, 2002 the Company acquired substantially all of the assets and assumed certain liabilities of Digi International Inc.'s MiLAN legacy business. The business has been reincorporated as MiLAN Technology Corporation. Located in Sunnyvale, California, MiLAN is a growing provider of leading edge wireless telecommunications products for businesses and residences, managed and unmanaged LAN switches, media conversion products and print servers. The Company expects the MiLAN acquisition will be both complementary and supplementary to its Transition Networks business by increasing the product offerings and expanding the customer bases of both business units.

The operations of MiLAN, which were not material to the Company's financial statements, are included in the Company's financial results from the purchase date. In the acquisition, the following assets were acquired and liabilities assumed:

Accounts receivable	\$ 2,426,713
Inventory	5,121,936
Plant and equipment	234,971
Excess of cost over net assets acquired	910,170
Accrued expenses	(566,039)

Total purchase price	\$ 8,127,751
	=====

The Company believes the excess of cost over net assets acquired in this transaction has an indefinite useful life and is not subject to amortization.

NOTE 3 - INVENTORIES

Inventories summarized below are priced at the lower of first-in, first-out cost or market:

	March 31 2002	December 31 2001
	-----	-----
Finished goods	\$ 14,204,253	\$ 15,821,487
Raw and processed materials	14,956,748	9,110,252
	-----	-----
Total	\$ 29,161,001	\$ 24,931,739
	=====	=====

NOTE 4 - OTHER ASSETS

In the first quarter of fiscal 2002, the Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets", which eliminated the amortization of purchased goodwill and other intangibles with indefinite useful lives. Upon adoption of SFAS No. 142, the Company is required to perform an initial impairment test of its goodwill within the first six months of 2002. The Company expects to complete the analysis in the second quarter of 2002. Under SFAS No. 142, goodwill will be tested for impairment at least annually and more frequently if

an event occurs which indicates the goodwill may be impaired. Amortization of intangible assets that the Company determines to have finite useful lives will continue. Amortization expense for those assets will be approximately \$33,400 annually.

The following table summarizes operating and net income for the three months ended March 31, 2002 and 2001, and proforma amounts for 2001 excluding amortization expense recognized in that period related to goodwill.

<TABLE>

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	Three Months Ended March 31		
	2002	2001	2001 Pro forma
<S>	<C>	<C>	<C>
Sales	\$ 23,920,340	\$ 23,094,277	\$ 23,094,277
Gross Margin	6,376,611	6,642,031	6,642,031
Operating Income	651,349	202,208	724,937
Income Before Income Taxes	634,856	264,728	787,457
Income Taxes	165,000	80,000	237,812
Net Income	469,856	184,728	549,645
Basic Net Income Per Share	\$.06	\$.02	\$.06
Diluted Net Income Per Share	\$.06	\$.02	\$.06
Average Shares Outstanding:			
Average Common Shares Outstanding	8,285,662	8,459,321	8,459,321
Dilutive Effect of Stock Options Outstanding	11,255	32,745	32,745
	8,296,917	8,492,066	8,492,066

</TABLE>

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NOTE 5 - SEGMENT INFORMATION

The Company classifies its businesses into four segments: Suttle, which manufactures U.S. standard modular connecting and wiring devices for voice and data communications; Austin Taylor, which manufactures British standard line jacks, patch panels, wiring harness assemblies, metal boxes, distribution cabinets and distribution and central office frames; Transition Networks and MiLAN Technology (substantially all assets purchased March 25, 2002) which designs and markets data transmission, computer network and media conversion products and print servers; and JDL Technologies (JDL), which provides telecommunications network design, specification and training services to educational institutions. Information concerning the Company's continuing operations in the various segments is as follows:

<TABLE>

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SEGMENT INFORMATION

	Suttle	Austin Taylor	Transition Networks/ MiLAN	JDL Technologies	Corporate
Consolidated					
Three Months Ended March 31, 2002					
<S>	<C>	<C>	<C>	<C>	<C>
<C>					
Sales	\$ 8,283,022	\$ 1,896,395	\$ 9,553,083	\$ 4,187,840	\$ 0
\$ 23,920,340					
Cost of sales	7,047,397	1,653,067	6,088,843	2,754,422	0
17,543,729					
Gross profit	1,235,625	243,328	3,464,240	1,433,418	0
6,376,611					
Selling, general and administrative expenses	1,547,727	217,647	2,624,618	930,505	404,765
5,725,262					
Operating (loss) income	\$ (312,102)	\$ 25,681	839,622	502,913	(404,765)
651,349					
Depreciation and amortization	\$ 468,405	\$ 76,911	\$ 66,358	\$ 30,000	\$ 24,000
\$ 665,674					

Assets	\$42,335,073	\$ 5,274,676	\$26,779,326	\$ 7,283,834	\$ 7,916,326
\$ 89,589,235					
=====					
Capital expenditures	\$ 176,265	\$ 7,985	\$ 80,649	\$ 0	\$ 4,765
\$ 269,664					
=====					
Three Months Ended March 31, 2001					
Sales	\$10,010,080	\$ 2,933,849	\$ 8,015,723	\$ 2,134,625	\$ 0
\$ 23,094,277					
Cost of sales	7,766,469	2,556,428	5,025,725	1,103,624	0
16,452,246					

Gross profit	2,243,611	377,421	2,989,998	1,031,001	0
6,642,031					
Selling, general and administrative expenses	1,862,160	363,024	2,492,121	831,670	890,848
6,439,823					
Goodwill amortization	71,762	14,585	320,387	111,138	(517,872)
0					

Operating income (loss)	309,689	(188)	177,490	88,193	(372,976)
202,208					
=====					
Depreciation and amortization	\$ 575,147	\$ 151,460	\$ 409,538	\$ 141,138	\$ 29,679
\$ 1,306,962					
=====					
Assets	\$47,359,007	\$ 6,300,571	\$19,432,092	\$ 6,142,439	\$11,093,046
\$ 90,327,155					
=====					
Capital expenditures	\$ 172,732	\$ (1,569)	\$ 15,606	\$ 55,344	\$ 8,246
\$ 250,359					

</TABLE>

NOTE 6 - INCOME TAXES

Income taxes are computed based upon the estimated effective rate applicable to operating results for the full fiscal year. For the periods ended March 31, 2002 and 2001 income taxes do not bear a normal relationship to income before income taxes, primarily because income from Puerto Rico operations is taxed at rates lower than the U.S. rate.

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NOTE 7 - NET INCOME PER SHARE

Basic net income per common share is based on the weighted average number of common shares outstanding during each year. Diluted net income per common share takes into effect the dilutive effect of potential common shares outstanding. The Company's only potential common shares outstanding are stock options, which resulted in a dilutive effect of 11,255 shares and 32,745 shares for the periods ended March 31, 2002 and 2001, respectively. The Company calculates the dilutive effect of outstanding options using the treasury stock method.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Three Months Ended March 31, 2002 Compared to
Three Months Ended March 31, 2001

Consolidated sales increased 4% to \$23,920,000. Consolidated operating income increased to \$651,000 from \$202,000. The sales increase was attributable to the Company's media conversion products business unit Transition Networks and from JDL Technologies (network design and training services for educational institutions) compared to the previous year. The Company continues to be adversely affected by the general economic downturn particularly in the

communications equipment industry as reflected in sales declines by the Company's voice and data connectivity products manufacturing units, Suttle and United Kingdom subsidiary Austin Taylor Communications Ltd.

Suttle sales decreased 17% to \$8,283,000. Sales to the major telephone companies (the Regional Bell Operating Companies ("RBOCs" which are Verizon Logistics, Bell South, SBC Communications and Qwest) decreased 19% to \$4,028,000. Sales to these customers accounted for 46% of Suttle's U.S. customer sales. Sales to distributors, original equipment manufacturers (OEMs), and electrical contractors decreased 46% to \$2,181,000. Sales to retail customers decreased \$248,000 or 57% due to decreased sales to Radio Shack, which is Suttle's principal retail customer. Suttle's export sales increased to \$1,010,000 from \$217,000.

Suttle's gross margins decreased 45% to \$1,236,000. Gross margin percentage decreased to 15.0% in 2002 from 22.4% in 2001. The gross margin percentage decline was due to the negative effect of manufacturing overhead variances, product mix and competitive pricing pressures. Selling, general and administrative expenses decreased \$314,000 or 17%. The Company has downsized operations by closing two of three manufacturing facilities in Puerto Rico to align production capacities and overhead with current business volumes. Suttle's operating loss was \$312,000 compared to operating income of \$381,000 before goodwill amortization in 2001. Suttle has implemented a telesales strategy to sell voice, data and fiber optic products to the nation's thousands of telecom and electrical installation companies. These firms are supplanting the RBOCs in the area of commercial and residential installations. In addition, offshore manufacturing suppliers will provide a growing proportion of data products to improve gross margins.

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Austin Taylor's sales decreased 35% to \$1,896,000 in 2002 compared to \$2,934,000 for the three months ended March 31, 2001. Austin Taylor's gross margin declined 35% to \$243,000 compared to \$377,000 in 2001. Gross margin as a percentage of sales remained at 12.8% in 2002 and 2001. Selling, general and administrative expenses decreased \$145,000 from the 2001 amount. Austin Taylor has also implemented a cost reduction plan to better match overhead and production with existing volumes. Operating income before goodwill amortization increased by \$11,300 compared to 2001.

JDL Technologies, Inc. reported 2002 first quarter sales of \$4,188,000 compared to \$2,135,000 in 2001. JDL successfully secured several large educational institutional projects in the first quarter of 2002 consisting of hardware and software sales as well as design and network management services. JDL gross margins increased by \$402,000 compared to 2001. Gross margin as a percentage of sales decreased to 34.2% from 48.3% in 2001. The JDL sales mix in 2002 contained a higher amount of hardware and software sales, which contain a lower margin than sales of consulting, and training services. Hardware and software sales were \$3,535,000 in 2002 compared to \$918,000 in 2001. Sales of consulting and training services decreased in 2002 by 44% to \$652,000 from \$1,161,000 in 2001. Selling, general and administrative expenses increased by 12% in 2002 to \$930,500. Operating income was \$503,000 compared to \$199,000 before goodwill amortization reported in the first quarter of 2001.

Transition Networks / MiLAN Technology segment sales increased by 19% to \$9,553,000 in the first quarter of 2002 compared to \$8,015,000 in the same period in 2001. Sales and results for this segment include a contribution from MiLAN Technology, which CSI purchased substantially all the assets from Digi International on March 25, 2002. Transition Networks sales increased by 8% from the 2001 three month period. The demand for media conversion and related products has remained strong in the first quarter of 2002 and is expected to remain a growth market for some time. Gross margin increased to \$3,464,000 in 2002 from \$2,990,000 in 2001. Gross margin as a percentage of sales was 36.3% in 2002 compared to 37.3% in 2001. Selling, general and administrative expenses increased \$132,000 to \$2,625,000 in 2002 compared to \$2,492,000 in 2001. Operating income before goodwill amortization increased to \$840,000 compared to \$498,000 in 2001.

On March 25, 2002 the Company acquired substantially all the assets of MiLAN Technology from Digi International (NASDAQ: DGII) in an all cash transaction valued at approximately \$8,100,000. MiLAN is a growing provider of wireless telecommunications products, LAN switches, media conversion products and print servers. The Company plans to streamline MiLAN's cost structure and consolidate certain functions with other operating business units of CSI during 2002.

Consolidated investment income decreased \$167,000 due to lower earnings on invested funds and collection of the balance of a note receivable and accrued interest in the first quarter related to the sale of assets of discontinued operations. Interest expense decreased by \$88,000 in 2002 compared to 2001 due to lower interest expense on the line of credit. Income before income taxes increased 140% to \$635,000. The Company's effective income tax rate was 26.0% compared to 30.2% in the first quarter of 2001. The decrease in the tax rate was due to a higher percentage of company earnings coming from Puerto Rico, where it

is sheltered from U.S. tax and also from the lower amount of non deductible goodwill amortization previously experienced. Net income increased \$285,000 or 154%.

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Liquidity and Capital Resources

At March 31, 2002, the Company had approximately \$19,088,000 of cash and cash equivalents compared to \$22,240,000 of cash and cash equivalents at December 31, 2001. The Company had working capital of approximately \$51,292,000 and a current ratio of 3.4 to 1 compared to working capital of \$51,149,000 and a current ratio of 3.5 to 1 at the end of 2001.

Net cash provided by operating activities was approximately \$2,505,000 in the first three months of 2002 compared to \$6,340,000 in the same period in 2001. The decrease was due primarily to supporting higher levels of accounts receivable and the effect of lower goodwill amortization during the first quarter of 2002.

Net cash used in investing activities was \$5,643,000 in 2002. The Company acquired substantially all of the assets of MiLAN Technology on March 25, 2002 for approximately \$8,058,000 in cash. Also in the first quarter of 2002, the Company received the balance of \$2,765,000 of the note receivable related to the sale of assets of a previously discontinued business unit. Cash investments in new plant and equipment totaled \$270,000, which was financed by internal cash flows. The Company expects to spend \$1,000,000 on capital additions in 2002.

Net cash provided by financing activities was \$4,100 in 2002. The Company purchased and retired 881 shares of its stock in open market transactions during the 2002 period. At March 31, 2002 Board authorizations are outstanding to purchase an additional 227,552 shares. There were no additional borrowings on the line of credit during the first quarter of 2002.

In the opinion of management, based on the Company's current financial and operating position and projected future expenditures, sufficient funds are available to meet the Company's anticipated operating and capital expenditure needs.

Critical Accounting Policies

Our critical accounting policies, including the assumptions and judgements underlying them, are discussed in our 2001 Form 10-K in Note 1 Summary of Significant Accounting Policies included in our Consolidated Financial Statements. These policies have been consistently applied in all material respects and disclose such matters as revenue recognition, investment valuation, asset impairment recognition and foreign currency translation. On an ongoing basis, we evaluate our estimates, including those related to reserves for inventory valuation, uncollectable receivables and sales returns. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the result of which form the basis for making judgements about the carrying value of assets and liabilities that are not readily apparent from other sources. Results may differ from these estimates due to actual outcomes being different from those on which we based our assumptions. Management on an ongoing basis reviews these estimates and judgements.

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Market Risk Disclosures

The Company has no freestanding or embedded derivatives. All contracts that contain provisions meeting the definition of a derivative also meet the requirements of, and have been designated as normal purchases or sales. The Company's policy is to not use freestanding derivatives and to not enter into contracts with terms that cannot be designated as normal purchases or sales.

The vast majority of our transactions are denominated in U.S. dollars; as such, fluctuations in foreign currency exchange rates have historically not been material to the Company. At March 31, 2002 our bank line of credit carried a variable interest rate based on the London Interbank Offered Rate (Libor) plus 2%. The Company's investments are money market type of investments that earn interest at prevailing market rates and as such do not have material risk exposure.

Based on the Company's operations, in the opinion of management, no material future losses or exposure exist relative to market risk.

Cautionary Statement: This document contains forward-looking statements concerning possible or anticipated future financial performance, business activities or plans. For such forward-looking statements, the Company claims the protections of the safe harbor for forward-looking statements contained in federal securities laws. Such forward-looking statements are subject to risks and uncertainties that could cause actual performance, activities or plans to differ significantly from those indicated in the forward-looking statements. These risk factors are discussed in the Company's Form 10-K for the year ended December 31, 2001, filed with the Securities and Exchange Commission.

Part II. OTHER INFORMATION

Items 1 - 6. Not Applicable

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

Communications Systems, Inc.

By /s/ Paul N. Hanson

Paul N. Hanson
Vice President and
Chief Financial Officer

Date: May 14, 2002